# Gambit Awarded Debt Adviser of the Year

**Gambit Corporate Finance is pleased to announce it has been awarded 'Debt Adviser of the Year' at the Finance Monthly M&A Awards 2020.**

The firm has acted as lead financial adviser on a variety of fundraising and refinancing transactions during the year, in addition to securing Coronavirus Business Interruption Loan Scheme (CBILS) facilities for multiple businesses experiencing cash flow difficulties during the Covid-19 pandemic.

Gambit's dedicated debt advisory function enables businesses to achieve the optimal funding structure and partner with the most appropriate finance provider to meet their strategic ambitions. The Gambit team has extensive experience in refinancing and fundraising transactions from a range of institutional sources including mainstream banks, private debt funds, asset finance, invoice discounting and mezzanine finance providers. The firm has raised funds ranging from £1 million to over £100 million.

Mid-Market companies and SMEs have benefitted from an increasing range of funder types in recent years, each with varying degrees of lender appetite and facility 'sweet-spots'. The alternative lending market has further established its status as a critical component of the debt spectrum, with many providers servicing more complex credits and gaining accreditation to offer government-backed borrowing facilities alongside mainstream lenders.

Recently, as the world of business has been challenged by Covid-19, the firm has adapted to these unforeseen circumstances, helping its clients to navigate through these challenging times from a strategic, financial and cash flow perspective. The firm has provided detailed analyses of debt capacity, stress-testing financial forecasts across a range of scenarios and debt structures, securing government-backed funding for its clients, along with supporting clients renegotiating existing facilities and covenants.

Throughout the pandemic, Gambit has maintained regular dialogue with the British Business Bank, key industry bodies, mainstream funders and alternative finance providers to understand the latest guidance and financial support available.

FINANCEMONTHLY M&A AWARDS 2020 WINNER

**Gambit Debt Advisory:**

- Fundraising
- Refinancing
- Acquisition finance
- Covid-19 business support
- Debt capacity analysis
- Working capital optimisation
- Debt structure modelling
- Financial forecasting and 'stress-testing'
- Covenant & collateral analysis
- Covenant renegotiation

## Selected 2020 Debt Advisory Transactions

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| Gambit Corporate Finance acted as lead advisor to veezu. on its refinancing from Santander TDC Tosca Debt Capital | Gambit Corporate Finance acted as lead advisor to Spectra Group on its refinancing from NatWest | Gambit Corporate Finance acted as lead advisor to Inspiretec on its refinancing from NatWest | Gambit Corporate Finance acted as lead advisor to Thomas Recruitment Group on its fundraising from Banc | Gambit Corporate Finance acted as lead advisor to MPCT Motivational Preparation College for Training on its fundraising from Barclays |
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**Jason Evans**
**Partner**
**Head of Debt Advisory**

Jason Evans is the partner that leads Gambit Corporate Finance's debt advisory team. Prior to joining Gambit, Jason was Regional Director South West and Wales for Lloyds Banking Group, tasked with leading the regional banking team in the Mid-Market and working with organisations with turnover between £5m and £750m.

After graduating from the University of Reading in 1991 with an honours degree in economics and accounting, Jason began his career at Coopers & Lybrand Deloitte. During his 29-year career, Jason has held various senior roles, including Divisional Head of Leveraged Finance for HSBC.

He is also an Associate of the Securities and Investment Institute, holding an advanced corporate finance qualification from the Institute of Chartered Accountants in England and Wales (ICAEW).

**Benefits of Gambit**

- A team of highly experienced specialists
- Focus on value creation and maximisation
- Commercial focus and attainment of shareholder objectives
- Experienced analyst function
- Significant cross-border capability as exclusive UK shareholder of Corporate Finance International
- Deal risk minimisation
- 24/7 availability

**Key Services Include**

- Mergers & acquisitions
- Company disposals
- Debt advisory
- Fundraising/development capital
- Refinancing
- Covid-19 business support
- Management Buy-outs/ Buy-ins
- Private Equity advisory
- Value Maximisation Review
- Succession planning
- Financial restructuring
- Strategic advice

**Corporate Finance International**

Gambit has significant cross-border deal capability and is the exclusive UK shareholder of Corporate Finance International (CFI), a Dutch B.V. and partnership of middle-market investment banks and corporate finance advisory firms. With over 250 professionals located in 18 countries across the world, CFI members specialise in cross-border acquisitions, disposals, capital raising, and related services. CFI members have completed 500 cross-border deals with an aggregate value in excess of £23 billion.

CORPORATE FINANCE
INTERNATIONAL

Gambit's debt advisory service aims to achieve an optimal and sustainable funding structure to meet your business' strategic ambitions. We have relationships with the most active funders in the mid-market, benefitting from over 25 years of industry experience and having been involved as both advisors and lenders.

If you would like to arrange a call to discuss the opportunities facing your business or to understand the most appropriate funding solution to support your business' needs and ambitions, please contact a member of the team.


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