

Gambit Awarded Debt Adviser of the Year

Gambit Corporate Finance is pleased to announce it has been awarded 'Debt Adviser of the Year' at the Finance Monthly M&A Awards 2021.

This is the second successive year that Gambit has been presented with the award, with the firm on track to achieve a record year completing a variety of transactions across a range of funding solutions.

Gambit Debt Advisory

Gambit's dedicated debt advisory function enables businesses to achieve the optimal funding structure and partner with the most appropriate finance provider to meet their strategic ambitions.

The Gambit team has extensive experience in refinancing and fundraising transactions from a range of institutional sources including mainstream banks, private debt funds, asset finance/invoice discounting and mezzanine finance providers. The firm has raised funds ranging from £1 million to over £100 million.

The Debt Market Landscape

Lender appetite has been buoyed by the economic rebound from the pandemic. Capital is being deployed at record rates across the debt markets, especially within Covid-resilient sectors underpinned by strong operational performance, renewed stakeholder confidence and demonstrable debt serviceability.

Mid-Market companies and SMEs have benefitted from an increasing range of funder types in recent years, each with varying degrees of lender appetite and facility 'sweet-spots'.

Interest rates have been low for an extended period of time and are expected to remain at a similar rate for the foreseeable future. This allows businesses to fully test the debt markets and obtain financing solutions at near all-time low funding costs to support strategic activity.



Gambit Debt Advisory:

- Fundraising
- Refinancing
- Acquisition finance
- Debt capacity analysis
- Working capital optimisation
- Debt structure modelling
- Financial forecasting and 'stress-testing'
- Covenant & collateral analysis
- Covenant renegotiation

Selected Transactions

<p>Gambit Corporate Finance provided strategic advice to the British and Irish Lions</p>  <p>gambit CORPORATE FINANCE</p>	<p>Gambit Corporate Finance acted as lead advisor to veezu. on its funding from MML RETURN ON DEBTS and refinancing from Santander TDC ESCA DEBT CAPITAL</p>    <p>gambit CORPORATE FINANCE</p>	<p>Gambit Corporate Finance acted as lead advisor to the management of outsource on its management buy-out with funding from Close Brothers</p>   <p>gambit CORPORATE FINANCE</p>	<p>Gambit Corporate Finance provided strategic advice to Uyoddaeth Cymru Welsh Government and WRU</p>   <p>gambit CORPORATE FINANCE</p>	<p>Gambit Corporate Finance acted as lead advisor to JEHU GROUP on its fundraising from BIBBY FINANCIAL SERVICES and Santander Banc</p>    <p>gambit CORPORATE FINANCE</p>	<p>Gambit Corporate Finance acted as lead advisor to Inspiretec on its refinancing from NatWest</p>   <p>gambit CORPORATE FINANCE</p>
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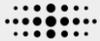
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Jason Evans

Partner

Head of Debt Advisory

Jason Evans is the partner that leads Gambit Corporate Finance's debt advisory team. Prior to joining Gambit, Jason was Regional Director South West and Wales for Lloyds Banking Group, tasked with leading the regional banking team in the Mid-Market and working with organisations with turnover between £5m and £750m.

After graduating from the University of Reading in 1991 with an honours degree in economics and accounting, Jason began his career at Coopers & Lybrand Deloitte. During his 30-year career, Jason has held various senior roles, including Divisional Head of Leveraged Finance for HSBC.

He is also an Associate of the Securities and Investment Institute, holding an advanced corporate finance qualification from the Institute of Chartered Accountants in England and Wales (ICAEW).

Benefits of Gambit

- A team of highly experienced specialists
- Focus on value creation and maximisation
- Commercial focus and attainment of shareholder objectives
- Experienced analyst function
- Significant cross-border capability as exclusive UK shareholder of Corporate Finance International
- Deal risk minimisation
- 24/7 availability

Key Services Include

- Mergers & acquisitions
- Company disposals
- Debt advisory
- Fundraising/development capital
- Refinancing
- Management Buy-outs/ Buy-ins
- Private Equity advisory
- Value Maximisation Review
- Succession planning
- Financial restructuring
- Strategic advice

Corporate Finance International

Gambit has significant cross-border deal capability and is the exclusive UK shareholder of Corporate Finance International (CFI), a Dutch B.V. and partnership of middle-market investment banks and corporate finance advisory firms. With over 250 professionals located in 18 countries across the world, CFI members specialise in cross-border acquisitions, disposals, capital raising, and related services. CFI members have completed 500 cross-border deals with an aggregate value in excess of £23 billion.



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INTERNATIONAL

Gambit's debt advisory service aims to achieve an optimal and sustainable funding structure to meet your business' strategic ambitions. We have relationships with the most active funders in the mid-market, benefitting from nearly 30-years of industry experience and having been involved as both advisors and lenders.

If you would like to arrange a call to discuss the opportunities facing your business or to understand the most appropriate funding solution to support your business' needs and ambitions, please contact a member of the team.

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